



Dynatrace Public Sector Price List

7/23/2025

New Product Price List

Dynatrace Full-Stack Monitoring

Application and Infrastructure Monitoring (Host Units)

PART NUMBER	DESCRIPTION	MSRP
Dyn Managed-TN	Dynatrace Managed - Host Units - Term, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	1,955
Dyn Managed-TR	Dynatrace Managed - Host Units - Term - Renewal, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	1,955
Dyn SaaS-SN	Dynatrace SaaS - Host Units, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	1,777
Dyn SaaS-SR	Dynatrace SaaS - Host Units - Renewal, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	1,777
DyntMgdStdHstHrs-TN	Dynatrace Managed - Host Unit Hours - Term, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	2,933
DyntMgdStdHstHrs-TR	Dynatrace Managed - Host Unit Hours - Term - Renewal, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	2,933
DyntMgdStdHstHrs-SN	Dynatrace SaaS - Host Unit Hours, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	66
DyntMgdStdHstHrs-SR	Dynatrace SaaS - Host Unit Hours - Renewal, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	66
Dyn Mgd Prem HA-TN	Dynatrace Managed - Premium High Availability - Term, Per Host Unit; Tiers: 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	146
Dyn Mgd Prem HA-TR	Dynatrace Managed - Premium High Availability - Term - Renewal, Per Host Unit; Tiers: 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	146
Dyn Managed Overages-TN	Dynatrace Managed - Host Unit Hours Overages - Term, Per Hour;	0.22
DTSaaS Overages-SN	Dynatrace SaaS - Host Unit Hours Overages, Per Hour;	0.20

Digital Experience Monitoring

SaaS & Managed Term Digital Experience Monitoring^{12,13}

PART NUMBER	DESCRIPTION	MSRP
DTMgdDEMmilUnits-TN	Dynatrace Managed - DEM Units - Term, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	14,564



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DTMgdDEMmilUnits-TR	Dynatrace Managed - DEM Units - Term - Renewal; Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	14,564
DTSaaSDEMmilUnits-SN	Dynatrace SaaS - DEM Units, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	13,240
DTSaaSDEMmilUnits-SR	Dynatrace SaaS - DEM Units - Renewal, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	13,240
DTMgdDEMmilUnits w/Insights-TN	Dynatrace Managed - DEM Units w/Insights - Term, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	29,832
DTMgdDEMmilUnits w/Insights-TR	Dynatrace Managed - DEM Units w/Insights - Term - Renewal, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	29,832
DTSaaSDEMmilUnits w/Insights-SN	Dynatrace SaaS - DEM Units w/Insights, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	27,120
DTSaaSDEMmilUnits w/Insights-SR	Dynatrace SaaS - DEM Units w/Insights - Renewal, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	27,120
DTMgdDEMmilUnits Overages-TN	Dynatrace Managed - DEM Units Overages - Term, Per Million Units;	15,400
DTSaaSDEMmilUnits Overages-SN	Dynatrace SaaS - DEM Units Overages, Per Million Units;	14,000
DTMgdDEMmilUnits w/Insights Overages-TN	Dynatrace Managed - DEM Units w/Insights Overages - Term, Per Million Units;	15,400
DTSaaSDEMmilUnits w/Insights Overages-SN	Dynatrace SaaS - DEM Units w/Insights Overages, Per Million Units;	14,000

Davis Data Units^{30,31}

PART NUMBER	DESCRIPTION	MSRP
DTMgdDDU-TN	Dynatrace Managed - Davis Data Units - Term, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	3,300
DTMgdDDU-TR	Dynatrace Managed - Davis Data Units - Term - Renewal, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	3,300
DTMgdDDUOverages-TN	Dynatrace Managed - Davis Data Units Overages - Term, Per Million Units;	3,850
DTSaaSDDU-SN	Dynatrace SaaS - Davis Data Units, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	3,000
DTSaaSDDU-SR	Dynatrace SaaS - Davis Data Units - Renewal, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	3,000
DTSaaSDDUOverages-SN	Dynatrace SaaS - Davis Data Units Overages, Per Million Units;	3,500

Application Security



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PART NUMBER	DESCRIPTION	MSRP
DTSaaSAppSec-SN	Dynatrace SaaS - Application Security Units, Per 10,000 Annual Units; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001, 15001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	358
DTSaaSAppSec-SR	Dynatrace SaaS - Application Security Units - Renewal, Per 10,000 Annual Units; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001, 15001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	358
DTSaaSAppSecOverages-SN	Dynatrace SaaS - Application Security Units Overages, Per Unit;	0.03
DTMgdAppSec-TN	Dynatrace Managed - Application Security Units - Term, Per 10,000 Annual Units; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001, 15001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	390
DTMgdAppSec-TR	Dynatrace Managed - Application Security Units - Term - Renewal, Per 10,000 Annual Units; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001, 15001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	390
DTMgdAppSecOverages-TN	Dynatrace Managed - Application Security Units Overages - Term, Per Unit;	0.03

Dynatrace Mainframe⁸

PART NUMBER	DESCRIPTION	MSRP
DynMain -TN	Dynatrace Managed - Mainframe z/OS - Term, Per MSU; Tiers: 1, 1001, 2501, 5001, 8001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	850
DynMain -TR	Dynatrace Managed - Mainframe z/OS - Term - Renewal, Per MSU; Tiers: 1, 1001, 2501, 5001, 8001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	850
DynMain -SN	Dynatrace SaaS - Mainframe z/OS, Per MSU; Tiers: 1, 1001, 2501, 5001, 8001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	765
DynMain -SR	Dynatrace SaaS - Mainframe z/OS - Renewal, Per MSU; Tiers: 1, 1001, 2501, 5001, 8001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	765



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Dynatrace for Government

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PART NUMBER	DESCRIPTION	MSRP
DynGov SaaS-SN	Dynatrace for Government - Host Units, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	2,133
DynGov SaaS-SR	Dynatrace for Government - Host Units - Renewal, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	2,133
DyntGovSaaSStHrs-SN	Dynatrace for Government - Host Unit Hours, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	3,199
DyntGovSaaSStHrs-SR	Dynatrace for Government - Host Unit Hours - Renewal, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	3,199
DTGovSaaS Overages-SN	Dynatrace for Government - Host Unit Hours Overages, Per Hour;	0.24
DTGovSaaSDEMUnits-SN	Dynatrace for Government - DEM Units, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	15,888
DTGovSaaSDEMUnits-SR	Dynatrace for Government - DEM Units - Renewal, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	15,888
DTGovSaaSDEMUnits Overages-SN	Dynatrace for Government - DEM Units Overages, Per Million Units;	16,800
DTGovDEMInsights-SN	Dynatrace for Government - DEM Units w/Insights, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	32,544
DTGovDEMInsights-SR	Dynatrace for Government - DEM Units w/Insights - Renewal, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	32,544
DTGovDEMInsightsOverages-SR	Dynatrace for Government - DEM Units w/Insights Overages, Per Million Units;	16,800
DTGovSaaSDDU-SN	Dynatrace for Government - Davis Data Units, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	3,600
DTGovSaaSDDU-SR	Dynatrace for Government - Davis Data Units - Renewal, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	3,600
DTGovSaaSDDUOverages-SN	Dynatrace for Government - Davis Data Units Overages, Per Million Units;	4,200
DTGovSaaSAppSec-SN	Dynatrace for Government - Application Security Units, Per 10,000 Annual Units; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001, 15001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	430
DTGovSaaSAppSec-SR	Dynatrace for Government - Application Security Units - Renewal, Per 10,000 Annual Units; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001, 15001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term.	430
DTGovSaaSAppSecOverages-SN	Dynatrace for Government - Application Security Units Overages, Per Unit;	0.04
DTGovMain-SN	Dynatrace for Government - Mainframe z/OS, Per MSU; Tiers: 1, , 201, 1001, 2501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	1,322
DTGovMain-SR	Dynatrace for Government - Mainframe z/OS - Renewal, Per MSU; Tiers: 1, , 201, 1001, 2501 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	1,322



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Dynatrace Offline^{9,10}

Application and Infrastructure Mon

PART NUMBER	DESCRIPTION	MSRP
Dyn Managed Offline-TN	Dynatrace Managed Offline - Host Units - Term, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	2,345
Dyn Managed Offline-TR	Dynatrace Managed Offline - Host Units - Term - Renewal, Per Host Unit; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	2,345
Dyn Managed Offline Overages-TN	Dynatrace Managed Offline - Host Unit Hours Overages - Term, Per Hour;	0.00
DyntMgdOfflineHstHrs-TN	Dynatrace Managed Offline - Host Units Hours - Term, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	3,519
DyntMgdOfflineHstHrs-TR	Dynatrace Managed Offline - Host Units Hours - Term - Renewal, Per 9,000 Annual Hours; Tiers: 1, 51, 101, 251, 501, 1001, 2501, 5001, 10001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	3,519

DEM Offline^{12,13}

PART NUMBER	DESCRIPTION	MSRP
DTMgd OfflineDEMmilUnits-TN	Dynatrace Managed Offline - DEM Units - Term, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	17,479
DTMgd OfflineDEMmilUnits-TR	Dynatrace Managed Offline - DEM Units - Term - Renewal, Per Million Annual Units (0.3 Million Action Minimum); Tiers: 0.3, 2.5, 6.3, 12.5, 25.1, 125.1, 250.1, 500.1, 1,000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	17,479
DTMgd OfflineDEMmilUnits Overages-TN	Dynatrace Managed Offline - DEM Units Overages - Term, Per Million Units;	18,480

Davis Data Units Offline^{30,31}

PART NUMBER	DESCRIPTION	MSRP
DTMgd OfflineDDU-TN	Dynatrace Managed Offline - Davis Data Units - Term, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501, 1000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	3,960
DTMgd OfflineDDU-TR	Dynatrace Managed Offline - Davis Data Units - Term - Renewal, Per Million Annual Units; Tiers: 0.3, 11, 51, 101, 251, 501, 1000 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	3,960
DTMgd OfflineDDUOverages-TN	Dynatrace Managed Offline - Davis Data Units Overages - Term, Per Million Units;	4,620

Mainframe Offline

PART NUMBER	DESCRIPTION	MSRP
DTOfflineMain-TN	Dynatrace Managed Offline - Mainframe z/OS, Per MSU; Tiers: 1, 1001, 2501, 5001, 8001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	1,020



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DTOfflineMain-TR	Dynatrace Managed Offline - Mainframe z/OS - Renewal, Per MSU; Tiers: 1, 1001, 2501, 5001, 8001 - as component of the whole part number reflect quantity break points. The stated price is for a one-year term and includes 12 months of maintenance with a new license sale.	1,020
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Dynatrace Services

Acceleration Services

PART NUMBER	DESCRIPTION	MSRP	Labor Category
DTMGD/SaaSQS-ES	Services - Acceleration - Quick Start	16,500	Lead Consultant
DynStratPlanWkshp-ES	Services - Acceleration - Strategic Planning Workshop	27,500	Lead Consultant
DynAppSecAccel-ES	Services - Acceleration - AppSec Accelerator	9,900	Lead Consultant
DynDigitalAccel-ES	Services - Acceleration - Digital Performance Accelerator	33,000	Program Manager
DYNTOfflineMnt-ES	Services - Acceleration - Offline Maintenance	13,750	Enterprise Architect
PremHASrv-ES	Services - Acceleration - Premium HA Services	33,000	Enterprise Architect
DynVAlueAccel-ES	Services - Acceleration - Dynatrace Value Accelerator	17,500	Architect
EntProgMgt-MN	Services - Acceleration - Enterprise Program Management	175,000	Program Manager
EPMSilverDynatrace-ES	Services - Acceleration - Enterprise Program Management Silver	70,000	Program Manager
EPMGoldDynatrace-ES	Services - Acceleration - Enterprise Program Management Gold	300,000	Program Manager
ESASilverDynatrace-ES	Services - Acceleration - Enterprise Solution Architecture Silver	125,000	Enterprise Architect
EntSolArchitectDynatrace-ES	Services - Acceleration - Enterprise Solution Architecture Gold	180,000	Enterprise Architect
CoachingDynatrace-ES	Services - Acceleration - Coaching	27,500	Sr. Consultant
GrdGldDynatrace-MN	Services - Acceleration - Velocity Gold	239,250	Consultant
GrdGldExpDynatrace-MN	Services - Acceleration - Velocity Gold Express	99,250	Sr. Consultant
GrdSlvDynatrace-MN	Services - Acceleration - Velocity Silver	99,250	Sr. Consultant
GrdSlvExpDynatrace-MN	Services - Acceleration - Velocity Silver Express	33,500	Sr. Consultant

Custom Consulting Rates²⁵

PART NUMBER	DESCRIPTION	MSRP	Labor Category
OneFlxPntDynatrace-ES	Services - Flexpoints - One Flexpoint	550	General
CstmGrdSrvDYN-ES	Services - Custom Consulting - Consultant Services	1,650	Consultant
CstmSrConSrvDYN-ES	Services - Custom Consulting - Sr. Consultant Services	2,200	Sr. Consultant
ConstSrvDynatrace-ES	Services - Custom Consulting - Lead Consultant Services	2,750	Lead Consultant
CstmPrmConSrvDYN-ES	Services - Custom Consulting - Principal Consultant Services	3,300	Sr. Consultant
DTLeadArchitect-ES	Services - Custom Consulting - Lead Architect Services	3,850	Enterprise Architect
ConstSrvEntArch-ES	Services - Custom Consulting - Enterprise Architect Services	4,400	Enterprise Architect
DYNTCustExtSvc-ES	Services - Extensions - Custom Extension Services	3,850	Extensions Architect

Dynatrace Education Services

Self-Service²⁷



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PART NUMBER	DESCRIPTION	MSRP	Labor Category
PSDeliveryCertDynatrace-ED	Self-Service - APM Certification - Partner Services Delivery Certification Exam	200	Education Services
AssocCertDynatrace-ED	Self-Service - APM Certification - Associate Certification	200	Education Services
WrtnPrfCrtDynatrace-ED	Self-Service - APM Certification - Written Professional Certification	200	Education Services
PracProCrtDynatrace-ED	Self-Service - APM Certification - Practical Professional Certification	250	Education Services
HandsOnLabFoundations-ED	Self-Service – Product Enablement – Virtual Hands-on Lab (seat) – Foundation (3 session)	1,650	Education Services
HandsOnLabAdvanced-ED	Self-Service – Product Enablement – Virtual Hands-on Lab (seat) – Advanced (2 session)	1,100	Education Services
HandsOnLabSpecialized-ED	Self-Service – Product Enablement – Virtual Hands-on Lab (seat) – Specialized (1 session)	550	Education Services

Instructor Led

PART NUMBER	DESCRIPTION	MSRP	Labor Category
EntCustConsDynatrace-MN	Services - Managed Custom Consulting	2,500	Sr. Consultant



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Footnotes

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¹ Host Units Weights – Weights reflect the relationship between price and processing power or capacity. For example, paying more for an application server on an x2 host, and less for a web server on a micro host. For infrastructure monitoring, the weight is multiplied by 0.3 and the total capped at 1 host unit. For example, an x4 infrastructure monitoring host would require 1 instead of $4 * 0.3 = 1.2$ host units.

	Max RAM	Weight: Full Stack Mode
Micro	1.6GB	0.1
Extra Small	4GB	0.25
Small	8GB	0.5
Regular	16GB	1
x2	32GB	2
x3	48GB	3
x4	64GB	4
x5	80GB	5
x6	96GB	6
x7	112GB	7
xN	N x 16	N

² Minimum deal size for new customers is 11 Host Units. Existing customers can buy in smaller quantities for expansion at the 11 unit price.

⁶ Overages are billed in arrears based on consumption

⁸ **Special Notes for Dynatrace Mainframe:**

- 27,550 is the minimum size deal for all New Sales per product.
- The number of MSUs licensed is the peak MSU capacity of all monitored LPARS, regions or processes.
- z/OS agents aren't licensed separately, licensed MSUs can be used on all supported technologies.

¹¹ Minimum deal size for new customers is 20 Host Units. Existing customers can buy in smaller quantities for expansion at the 20 unit price.

¹² DEM Units can be used for both SaaS and Managed Term consumption

¹³ DEM Units are not available perpetually

¹⁴ The minimum purchase for any new DEM customer is \$50,000 (1,843,700 DEM Units) if you are including Insights. Expansion deals can be smaller.

¹⁶ Conversion Services for customers converting from Classic Synthetic, AppMon, or competitor tools to Dynatrace.

¹⁷ Package includes a full time Guardian, one (1) QuickStart engagement and one (1) Dynatrace Value Accelerator. Guardian Services delivered remotely (no relocation)

¹⁸ Package includes full time Guardian, one (1) Quick Start engagement, and one (1) Dynatrace Value Accelerator. Guardian services delivered remotely or onsite.

¹⁹ Package includes one (1) 5-day onsite planning workshop and a remote, part-time (1 day per week) program management resource.

²⁵ To ensure we are as efficient as possible in scheduling and deploying our resources, engagements for anything other than full-day increments requires approval from Service Leadership.

Custom extension projects must be qualified and scoped by the Product Extensions team.

²⁷ For more details on these offerings, please visit the following site:

<https://university.dynatrace.com>

²⁸ Purchasing a Certification using the listed Flexpoint value entitles the student to one (1) attempt at the certification purchased.

²⁹ Premium High Availability is a Host Unit add-on available for customers with 1,000 Managed Host Units (and/or Host Unit Hours) or more (Managed Term only)